

Message Text

UNCLASSIFIED

PAGE 01 DOHA 00903 231241Z

41

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 231152Z JUL 75

FM AMEMBASSY DOHA

TO SECSTATE WASHDC 0720

USDOC WASHDC

UNCLAS DOHA 0903

E.O. 11652: N/A

TAGS: BEXP, QA

SUBJ: US FIRM WINS MAJOR SUBCONTRACT FOR QATAR STEEL MILL

REF: A) DOHA 0437, B) STATE A-2808; C) DOHA A-9 (10/16/74)

1. QATAR STEEL CO (QASCO) HAS AWARDED CONTRACT FOR DIRECT REDUCTION STEEL FURNACE TO US FIRM MIDREX CORP. CONTRACT INCLUDES DESIGN, ENGINEERING, SUPPLY OF EQUIPMENT, CONSTRUCTION SUPERVISION AND COMMISSIONING. VALUE OF FURNACE AND RELATED WORKS ESTIMATED AT \$35 MILLION. QASCO, WHICH IS JOINT VENTURE BETWEEN GOQ (70 PERCENT), KOBE STEEL (20 PERCENT) AND TOKYO BOEKI (10 PERCENT), IS CONSTRUCTING 400,000 TON PER YEAR STEEL MILL AT UMM SAID, SOUTH OF DOHA AT TOTAL ESTIMATED COST OF \$250 MILLION. ACCORDING QASCO OFFICIAL, MIDREX IS EXPECTED TO BEGIN WORK IN SEPTEMBER 1976. HE ADDED THAT PROJECT WILL BRING UP TO 30 AMERICAN FAMILIES TO QATAR.

2. ACCORDING REF B, MIDREX, WHICH IS AFFILIATED WITH KORF GROUP (GERMAN), HAS MARKETING RIGHTS IN NORTH AND SOUTH AMERICA WHILE KORF AND ANOTHER GERMAN FIRM ARE RESPONSIBLE FOR MIDDLE EAST. IN VIEW OF THIS, WE NOT ENTIRELY CLEAR HOW MIDREX GOT JOB. WOULD APPRECIATE CLARIFICATION FROM DEPT RE MARKETING TERRITORIES OF THESE FIRMS.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 23 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975DOHA00903
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750254-0309
From: DOHA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750726/aaaaaxok.tel
Line Count: 49
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 DOHA 437, 75 DOHA A-9, 75 STATE A-2808
Review Action: RELEASED, APPROVED
Review Authority: CollinP0
Review Comment: n/a
Review Content Flags:
Review Date: 10 MAR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 MAR 2003 by ThomasVJ>; APPROVED <17 MAR 2004 by CollinP0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: US FIRM WINS MAJOR SUBCONTRACT FOR QATAR STEEL MILL
TAGS: BEXP, QA
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006